



ACADEMY OF MANAGEMENT

Conflict Management Division

NEWSLETTER

<http://division.aomonline.org/cm/>

Editor: Charlotte Rayner

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CM Division Chairperson Notes.....Susan Brodt

CM SUBMISSIONS KEEP CLIMBING!

Lights, Camera, Action – this August in Anaheim! Thanks to the record number of CM Division submissions this year, we have a full and fabulous program. Take a look at it on-line (<http://meeting.aomonline.org/2008>) and read about it in Kathleen O'Connor's newsletter page. Most important, come and experience it yourself! Clearly, CM Division members are producing some of the most innovative, insightful, and important scholarship in the Academy. Thank you for submitting your work to the CM Division.

Thanks also to the architects of the program – our talented CM Division officers. Program Chair Kathleen O'Connor magically put it all together, creating a diverse and well-organized set of sessions that nicely showcases our work. PDW Chair Deanna Geddes and Reps-at-Large Kurt Dirks and Judith White designed a PDW experience to satisfy all members of the CM Division family. There's our Doctoral Consortium, the ever-popular "Negotiating Your First Job," a teaching session on handling emotions in the classroom, a workshop on the "Craft of Writing a Book," and much more. Finally, Division-Chair Elect Tom Tripp brings us all together on Sunday night in Downtown Disney (at **ESPN Zone**) to start off our Anaheim adventure! Many, many thanks go to Kathleen, Deanna, Kurt, Judith, and Tom for your outstanding work. Your commitment, creativity, and teamwork are evident throughout our amazing 2008 CM Division program.

And behind the scenes.... Thanks to Ralph Hanke for managing our website, to John Bunch for managing our listserv, and to Charlotte Rayner for her diligent work on the newsletter. What a tremendous team!

So, are you ready to get involved? There are a number of ways. Begin by letting me know (susan.brodt@queensu.ca) and planning to attend our business meeting on Tuesday, August 12, 5:30-6:30 in the Hilton Anaheim, Santa Monica room. And, stick around for the CM Division Social Hour at 6:30! Also, read Ralph Hanke's call for volunteers on page 7.

In closing, it has been a pleasure and an honour serving the CM Division for the past 4 years. Through it all – creating PDWs with Wendi Adair and Michael Gross in Honolulu, crafting an awesome CMD program in Atlanta, planning a Sunday night "fusion affair" at Roy's in Philadelphia, and now overseeing it all – I have learned a tremendous amount. More important, I am grateful to all of you who have provided guidance and encouragement over the years. Our division is indeed a wonderful community. I look forward to seeing you in Anaheim!

Susan Brodt

CM Division Officers: Who's who?

Susan Brodt is Chairperson

Kathleen O'Connor is Program Chair in charge of the main conference program.

Deanna Geddes is Program Chair Elect - running the PDWs this year.

Tom Tripp is the Division Chair Elect, and has arranged the Sunday social event.

Representatives at large: Kurt Dirks, and Judith White are running pre-conference events.

Charlotte Rayner runs the newsletter.

Ralph Hanke runs the website.

Meet your CM Division at:
The Sunday Social (see page 6)
The Business Meeting (Tuesday 5.30)
followed by
The Social Hour (6.30)!!

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From your Anaheim 2008 Program Chairperson...*Kathleen O'Connor*

2008 CM Division Program:

It is another outstanding year for the CM Division! Thank you to all those who are part of our record-breaking 110 paper and symposia submissions this year. The program is filled to the brim with terrific sessions. In fact, we are sponsoring or co-sponsoring 16 symposia this year on topics that range from territoriality to power and social responsibility, from behavioral integrity to tumult in the airline industry. You are sure to find something that appeals. And with 57 accepted papers on the program, you will have some difficult choices to make about which sessions to attend.

For the full program, please visit the program which is published at <http://meeting.aomonline.org/2008>.

Of course, with so many submissions, we would be lost without our talented and dedicated army of reviewers. To the many, many reviewers who provided constructive comments to authors, and provided guidance to me regarding papers, thank you. This wonderful program would not be possible without you.

[Come along and meet everyone](#)

To help celebrate our division's success and to thank the authors and reviewers for your efforts, I'd like to invite you to join me at the CM division's [social hour](#) to be held on Tuesday from 6:30-7:30 at the Hilton Anaheim in the California Pavilion B.

Just before the social hour, we will hold our [business meeting](#) from 5:30-6:30 in the Hilton Anaheim, Santa Monica room. Please join us at the meeting. We have fun, present awards, and fill you in on plans for next year.

Many CM members tell us that they would like to get involved in helping the division, but don't know how. The meeting is a great chance to get to know people, and to discover ways to be involved. So please come. We'd love to see you there.

Kathleen O'Connor

2008 CMD Professional Development Workshop Program: (PDWs)

We are excited about the high quality of offerings for this year's PDWs! Special thanks go to our Representatives-at-Large and the numerous CM Division members who so generously support these workshops with their time, expertise, and experience. Please note that PDW registration is now online. Here is what we have planned for Saturday and Sunday:

Saturday

(1) CM Doctoral Consortium. Program Session #109, Saturday, Aug 9 2008 9:00AM - 5:00PM at Hilton Anaheim in Manhattan

General theme: "*Fast Forward*: Strategies that can accelerate tenure and academic careers." Consortium participants will discuss with successful CM scholars useful approaches for enhancing research productivity and professional advancement.

Participating faculty: Bruce Barry (Vanderbilt U), Graham Brown (Singapore Management U), Don Conlon (Michigan State U), Peter Kim (University of Southern California), Deepak Malhotra (Harvard U), Randall Peterson (London Business School), and Linda Putnam (University of California, Santa Barbara).

Please note attendance requirements: All candidates **MUST** be nominated by a faculty member, with nominations received no later than June 30, 2008. CM doctoral students who have not previously attended our consortium may attend, as well as any doctoral student who is specializing in topics within our domain statement. Students should have finished approximately two years of their PhD program.

Contact CM Doctoral Consortium organizer and PDW Chair Deanna Geddes, (geddes@temple.edu) for nominations and information.

(2) Some Like it Hot: Teaching Strategies for Managing Tactical vs. Real Emotions in Negotiations. Program Session #110, Saturday, Aug 9 2008 9:00AM - 12:00PM at Hilton Anaheim in Huntington C. Presenter: Holly Schroth; U. of California, Berkeley

This workshop focuses on teaching how to manage real and tactical emotions, particularly anger, in a negotiation. Participants will discuss what can and should be re-created/taught in a classroom. The workshop will explore various issues including how and when the tactical use of anger is most likely to have an impact. Participants will participate in a negotiation exercise that illustrates these issues.

(3) Helping You is Helping Me: Improving Ethical Behaviors Using Ethical Egoism & the Reputation Effect. Program Session #173, Saturday, Aug 9 2008 1:00PM - 3:00PM at Hilton Anaheim in Huntington A. Presenter: Holly Schroth; U. of California, Berkeley

Many students have the viewpoint that the best deal is to maximize value for themselves without regard for the outcome or interests of the other party. This workshop gives practical strategies and tools for how instructors can improve ethical behaviors among student negotiators by increasing their long-term perspective, appealing to students' ethical egoism and reinforcing the idea of the reputation effect.

Sunday

(1) Negotiating Your First Job. Program Session #324, Sunday, Aug 10 2008 9:00AM - 12:00PM at Hilton Anaheim in Pacific Pavilion B.

Our increasingly popular Academy-wide workshop. In this lively session, experts will offer advice and training to students who are negotiating their first job. The workshop includes a simulated job negotiation, small group discussion with experts in the field, and a panel discussion.

Organizer: Judith White. Featured Presenters: Lisa Amoroso; Corinne Bendersky; Dania Dialdin; Ray Friedman; Mary Kern; Geoffrey Leonardelli; Denise Lewin Loyd; William Maddux; Paul Martorana; Don Moore; Margaret Neale; Gregory Northcraft; Robin Pinkley; Stephen Weiss; and Chen-Bo Zhong.

(2) The Dark Side of Employees' Behavior: Evaluating Our Questions, Answers, and Future Directions. Program Session #325, Sunday, Aug 10 2008 9:00AM - 12:00PM at Hilton Anaheim in El Capitan A

Inspired by the conference theme, this PDW will facilitate a "cross fertilization" of ideas and questions from scholars examining a broad range of constructs, including workplace bullying, aggression, violence, interpersonal conflict, trust violations, incivility, sexual harassment, deviance, revenge, social undermining, and ethnic harassment.

Organizer: Jana Raver. Featured Presenters: Michelle Barker; Julian Barling; Rebecca Bennett; Jennifer Berdahl; Matthew Cronin; Michelle Duffy; Loreleigh Keashly; Peter Kim Joel Neuman; Christine Pearson; Charlotte Rayner; Kimberly Schneider; and Tom Tripp.

(3) The Craft of Writing a Book: Wisdom from Top Scholars. Program Session #353, Sunday, Aug 10 2008 10:00AM - 12:00PM at Hilton Anaheim in Huntington

At some point in their career, many management scholars consider writing a book, whether scholarly, practitioner-oriented, or a textbook. However, academic training focuses almost exclusively on how to publish in an academic journal. This workshop helps academics answer questions relevant to where a book can fit into an academic career.

Chair: Kurt Dirks. Featured Participants: Max Bazerman; Roy Lewicki; Gary Latham; Fred Luthans; Howard Aldrich and Andrew Van de Ven.

Deanna Geddes

From your Philadelphia 2008 Division Chair Elect...*Tom Tripp*

CM Sunday Night Social ESPN Zone in Downtown Disney

1545 Disneyland Drive, Anaheim CA

6:30-8:30pm, Sunday August 10th

Come see all your CM friends, and meet some new ones! Come chat, play games, eat and drink! We will meet in the Downtown Disney area (It's Disney, without having to pay get into the park!) at a fun, sports-themed restaurant – the ESPN Zone. The "Skybox" area has been reserved just for our division.

For more information on ESPN Zone, go to: <http://www.espnzone.com/anaheim/>

Please e-mail Tom Tripp (ttripp@vancouver.wsu.edu) to let him know if you are planning on coming so that we can get a head count.

Price with food and unlimited wine and beer:

- \$34 for regular members.
- \$24 for students and new members

Price with food and soda only:

- \$19 for regular members.
- \$9 for students and new members

Payment (US Dollars) can be either paid at the door or, preferably, be sent in advance to:

Tom Tripp
Washington State University
14204 NE Salmon Creek Ave
Vancouver, WA 98686 USA

I hope to see you there!

Tom Tripp, Division-Chair, Elect

CALL FOR NOMINATIONS

2008 Award for Most Influential Paper in Conflict Management Published 2000-2003

Maura Belliveau (Emory U.) is heading up the committee to select the Most Influential Paper in Conflict Management published in the years 2000-2003. The committee will cull the journals but would also like to receive nominations from you!

Please email your nomination(s), along with a pdf version of the paper(s) (if possible) to her at: Maura_Belliveau@bus.emory.edu by June 13th. Please indicate "CMD Most Influential" in the SUBJECT line of your email.

The award will be made in Anaheim at our division meeting on Tuesday August 12th. Let's celebrate the great scholarship that is shaping our field!

Ralph Hanke (Website Manager) NEEDS YOU!

CALLING ALL PAPARAZZI!

Thanks to Michael Gross' hard work over the past few years, we have a very stable and easy to use website. Now, it is time to take further advantage of this fine resource. There are a number of ways we can build on our solid foundation, such as setting up both streaming video and audio files on the site.

For 2008, the CM Division would like to develop video and/or audio records of ideas and events. To that end, we would like to create a series of video vignettes from our 2008 Conference events, perhaps including such things as research presentations, award presentations, and even social events. Thus, we are looking for our own Antonioni or Spielberg! If you have a good hand with a video camera, we are looking for you to work with us to create some serious and some light-hearted video records of our 2008 events. By doing so, we can share our knowledge, research, and good times with our friends who are unable to come to Anaheim this year.

If you have a warm touch with a digital camera, let Susan (susan.brodt@queensu.ca) and me (ralphh@bgsu.edu) know so we can get pre-production under way. Thanks!

We welcome any other thoughts or ideas for video or audio vignettes Email now!

Ralph Hanke

EVENTS & CALLS

Developing “Second Generation” Global Negotiation Education Project

Details of Rome Conference and other aspects of this major project

Rome, Italy (May 27-30, 2008)
Hamline University School of Law
in cooperation with

NEGOTIATION JOURNAL, The JAMS Foundation, ADR Center, Italy

I. Summary

A key question for the future of our field is how best to deliver high quality, effective dispute resolution training in the global environment. The contemporary pedagogy of negotiation is predominantly an American export product. Moreover, it is, for all intents and purposes, a “first generation” product, in need of review and overhaul. The conflict resolution field needs to examine critically both what is taught in negotiation and how we teach it, with special emphasis on how best to “translate” teaching methodology to succeed with diverse, global audiences. To meet this need, Hamline University School of Law, in cooperation with the NEGOTIATION JOURNAL, the JAMS Foundation, and ADR Center Italy, is beginning an ambitious three-year initiative.

II. Conference

The first phase will be a four-day conference, to take place in Rome, Italy May 27-30, 2008. The conference critique contemporary negotiation pedagogy and contribute to development of “second generation” negotiation training design. The particular focus will be on the short “executive” courses which have now proliferated around the world. The “benchmark” such course to be taught as the first two days of the conference will also provide members of the international business, legal, and higher education communities with state-of-the-art training in the theory and practice of cross cultural/transnational negotiation.

Days One and Two: a “traditional” 12-hour executive negotiation course.

Day Three: The negotiation teaching modules on days one and two will serve as an educational “lab” to be observed by conflict resolution scholars and teacher/trainers from around the world.

Day Four: The scholars and trainers will focus on systematic creation of “second generation” negotiation training design. Emphasis will be placed on the challenge of delivering “standardized” training in different cultural and linguistic environments.

III. Post-Conference Publications

The second phase includes two forms of post-conference publications. A set of scholarly papers will be published in a special issue of NEGOTIATION JOURNAL. In addition, thanks to a generous grant from the JAMS Foundation, a different set will be published in book form, widely disseminated worldwide, and translated into several languages. Christopher Honeyman, James Coben and Giuseppe De Palo will be guest editors for the NEGOTIATION JOURNAL special issue, as well as editors of the book.

IV. Next Steps

In 2009 and 2010, we plan to field-test the resulting new model or models of an “executive course” at two other conferences, planned for Istanbul and Delhi respectively.

Action now?

We can include people in the later phases who are already scheduled for the May 27-30, 2008 period.

For more details of this highly inclusive project please contact:

Jim Coben, jcoben@hamline.edu, 651-523-2137

Chris Honeyman, honeyman@convenor.com, 608-222-9657

Giuseppe De Palo, giuseppe.depalo@adrcenter.it, (+39) 06-6938-0004

OCCUPATIONAL BURNOUT AND ORGANIZATIONAL STRESS:

A DIALOGUE BETWEEN MANAGEMENT, PSYCHOLOGY AND MEDICINE

Barcelona, 29/30 May 2008

The year 2008 marks ESADE’s 50th anniversary. Numerous academic and professional activities are being prepared to celebrate this milestone throughout the year. We could not think of a better way to celebrate this anniversary than by organizing an event connected to ESADE’s Institute for Labour Studies to highlight one of its core lines of research: connecting performance to health, well-being and quality of work life.

We have decided to bring together some of the most respected international scholars in the field of Management, Psychology and Medicine to dialogue and debate on the study of occupational burnout and organizational stress. It is both an honour and a pleasure for us to announce that some of the world’s best known international scholars such as: Cary Cooper (Lancaster University), Ulf Lundberg (Stockholm University), Arie Shirom (Tel Aviv University), Michael Leiter (Acadia University), Alexandre Perski (Karolinska Institute), Hans-Martin Hasselhorn (University of Wuppertal), and André Arsenault (Montreal Institute of Cardiology) will join us to take part in the debate. We hope to promote what we believe is a necessary and fruitful cross-disciplinary dialogue as scholars from three related disciplines contribute to better our understanding of stress as a phenomenon.

You’ll find more information about the event on our website, and we look forward to welcoming you to ESADEFORUM for this special event.

Simon L. Dolan, Scientific Director of IEL and Chair of the Organizing Committee

Institute for Labor Studies (I E L)

www.stressforum2008.com <http://www.stressforum2008.com/>

**6th International Conference
on WORKPLACE BULLYING**
Sharing our knowledge
4th – 6th June 2008, Montreal

I am pleased to inform you that the ON-LINE Registration is now available for the 6th International Conference on Workplace Bullying - at the School of Management Science of the University of Quebec in Montreal, Canada.

Thanks to an enthusiastic response from colleagues around the world (28 countries), we will have a diverse and exciting conference with 91 oral papers, three round tables, six keynote speakers, and poster presentations. Attention, the number of places is limited !

Site-Web: www.bullying2008.ugam.ca

Looking forward to seeing you in Montréal

Professor Angelo Soares, Chair of the Conference

University of Québec in Montréal
School of Management Sciences
Organisation and Human Resources Department

Keynote speakers :

Stale Einarsen, Bergen University, Norway.

Marie-France Hirigoyen, Psychoanalyst, France.

Helge Hoel, University of Manchester, UK.

Dominique Lhuillier, Chair of Work Psychology, CNAM, France (Paris).

Pamela Lutgen-Sandvik, University of New Mexico, USA.

Kipling D. Williams, Purdue University, USA.

Employee Responsibilities and Rights Journal (ERRJ)

SPECIAL ISSUE: CALL FOR PAPERS

BALANCING ETHICS, SOCIAL RESPONSIBILITY, AND EMPLOYEE/EMPLOYER RIGHTS

The struggle between balancing legal rights, ethics and social responsibility is a challenge for employers, particularly in the complex, post-ENRON business environment. Increasingly organizations see corporate social responsibility (CSR) as a competitive advantage in considering not just financial measures of success, but also ethical and socially responsible measures of success. This special issue is dedicated to understanding how organizations successfully develop strategies to do what is legally acceptable, but also go beyond the legal minimums to consider the ethical and societal implications of their actions. Topics may span from the micro level, including employee relations and HR practices to the macro level, including corporate strategy and interorganizational alliances and relationships. We welcome manuscripts that explore, but are not limited to, such topics as:

- Triple Bottom Line
- Ethics and emerging technology
- Health and financial obligations to retirees
- Developing ethical employee management systems
- Strategic philanthropy
- Ethics in a team-based culture
- The relationship of ethical work climates to retention and recruiting
- Organizational commitment to ethics and social responsibility
- Training for ethics and CSR
- Understanding prejudices and biases from an ethical frame
- Moral psychology and cognitive development
- National culture and ethics/CSR expectations
- Trans-national ethical perspectives on the employee/employer relationship

We encourage and will consider qualitative, quantitative and theory papers, and evaluate based on: 1) representation of the theme for the special issue, 2) theoretical contribution to the literature, and 3) implications for management practice. All manuscripts will be double-blind reviewed.

All inquiries and submitted manuscripts should be emailed to the Guest Editors at ERRJSpecialIssue@siue.edu by October 1, 2008, with decisions made by early 2009, for publication later in 2009. Please ensure you have a cover page with contact information and then a title/abstract page that is author blind in your submitted manuscript.

Journal Submission – Deadline 10/01/08:

Guest Editors:

Robyn Berkley, SIU-Edwardsville
George Watson, SIU Edwardsville

Organizational Research Methods (<http://orm.sagepub.com>)
CALL FOR PAPERS

COMMON METHOD VARIANCE IN ORGANIZATIONAL RESEARCH

Common method variance (CMV), also known as mono-method bias, is often mentioned in criticisms by reviewers of submitted manuscripts, particularly when those manuscripts report results from self-report surveys. There is little consensus about its existence and if present, its true effects. The primary goal of the issue is to raise the level of discourse. We are seeking manuscripts that deal with CMV from a variety of perspectives including: definitions of CMV, design issues, measurement issues, analysis issues, interpretation issues, impact, and strategies to deal with it.

All articles published must make strong contributions to improving our understanding of CMV. Guest editors: Michael Brannick (mbrannic@luna.cas.usf.edu) and Paul Spector (spector@shell.cas.usf.edu): Deadline midnight (Eastern Standard Time) July 10, 2009.

Note from Newsletter Ed (Charlotte): This call has been edited. Submitters MUST read weblink.

Dilemmas for Human Services 2008: 12th International Research Conference
CALL FOR PAPERS

Changing Contexts and Dilemmas for the Human services
London, 11/12th September 2008

This Conference is organized by the University of East London (UEL) UK, Staffordshire University UK, Luleå University Sweden and hosted in 2008 at UEL's Docklands Campus.

It provides a forum for policy, and critical sociological analyses of the human services including health, social services, housing, education and the voluntary, not-for profit sectors. The theme of this year's conference reflects the challenges and changing contexts of identity and new public management in the human services in a period pervaded with notions of governance and neo-liberalism. Whilst encouraging a wide range of contributions, including country-specific and cross-cultural research, papers that examine the following will be particularly welcome:

- * Governance, neo-liberalism and policy-making in the human services
- * Leadership, management and identity struggles in the human services

- * Global, national, regional & local identities: Challenges and dilemmas
- * Europeanization: Dissolutions, solidarities and reconfigurations of the public realm
- * Social work: Changing contexts & identities
- * Identities & technology in the human services
- * Gender, identities & the human services
- * Ethics & the human services

Previous conferences have produced edited collections and journal Special Editions. It is intended that a selection of papers will form the basis for a future published volume.

Contributors should submit a one-page abstract (400 words excluding references) by **Monday 9th June 2008**. (Decision on acceptance, in late June 2008.)

John Chandler (j.p.chandler@uel.ac.uk) Jim Barry (j.j.barry@uel.ac.uk)
Conference web site: www.uel.ac.uk/dilemmas

Books

Mastering Hidden Costs and Socio-Economic Performance

by **Henri Savall**, *University Jean Moulin Lyon 3 and ISEOR* and **Véronique Zardet**, *University Jean Moulin Lyon 3 and ISEOR*

Volume in ***Research in Management Consulting***: Editor Anthony F. Buono, Bentley College

This volume is a translation and modest updating of Henri Savall and Véronique Zardet's original award-winning work on mastering "hidden costs," initially published in French by Economica in 1987. The book explores how dysfunctions—the difference between planned and emergent activities—lead to a series of costs that are "hidden" from an organization's formal information systems. As organizations begin to accumulate dysfunction upon dysfunction, they inadvertently undermine their performance, leading to decreased efficiency and excessive operation costs, and lower commitment and productivity. The frameworks, tools and ways of thinking about people and organizations in this volume hold great promise for our attempts to create truly integrative approaches to organizational improvement efforts.

Paperback: 978-1-59311-970-2 \$39.99, Hardcover: 978-1-59311-908-9 \$73.99

NORTH AFRICA: Region, Politics and the Limits of Transformation

Dr. Yahia H. Zoubir, Professor of International Management and Geopolitics at EUROMED-MARSEILLE, is pleased to announce the recent publication of this co-edited book (Routledge, 2008).

See also <http://www3.interscience.wiley.com/cqi-bin/jhome/113441284>

Divide Or Conquer: How Great Teams Turn Conflict into Strength

Diana Smith (dianasmith@comcast.net). Published by Portfolio/Penguin USA, on May 29, 2008.

Diana Smith is a partner at the Monitor Group, and draws on her clinical research with leaders and teams, and seeks to advance understanding and to offer managers tools with which to systematically analyze and strengthen their most important relationships.

Look out for her paper at the Anaheim Meeting on Conflict In Management Teams

Negotiation Genius

is available in Hardcover (paperback released in August 2008)

Authors: Deepak Malhotra and Max H. Bazerman, Publisher: Bantam Books

ISBN: 978-0-553-80488-1

The Integrity Dividend: Leading by the Power of Your Word.

Simons, Tony (2008) San Francisco: Jossey-Bass. Trade release in mid-September 2008.

CMD members might be interested in it primarily as a tool for teaching, coaching, or consulting. Targeting managers and leaders it is about managing behavioral integrity: Why it pays off, what makes it difficult, and how to work with those challenges. It draws heavily on interviews with successful executives for their opinions and anecdotes. Some researchable ideas and techniques offered.

Contact: Tony Simons email: tls11@cornell.edu

Achievements

Ray Friedman

received the 2007 Most Productive Scholar Award, Owen Graduate School of Management, Vanderbilt University (2007 publications in JAP x2, and AoMJ) and received a Visiting Scholar Grant from the National Science Council of ROC (Taiwan).

Ray.Friedman@owen.vanderbilt.edu

Emily Amanatullah

..was awarded the 2007 James McKeen Cattell Award from the New York Academy of Sciences, Psychology Section for an outstanding doctoral dissertation in psychology. Title: "Negotiating gender role stereotypes: The influence of injunctive gender role stereotypes on perceivers' evaluations and targets' behaviors in value claiming negotiations and situational moderation by representation role"

A paper based on the dissertation, "Negotiating gender stereotypes: Other-advocacy reduces social constraints on women in negotiations" won the GDO Sage Dissertation Award and will be published in the academy best paper proceedings 2008.

Emily.Amanatullah@mcombs.utexas.edu

Don Ferrin ...

contacted us to say he and colleagues have won the 2007 Best Paper Award for Group & Organization Management: Ferrin, D. L., Bligh, M. C., & Kohles, J. C . 2007. Can I trust you to trust me? A theory of trust, monitoring, and co-operation in interpersonal and intergroup relationships. *Group & Organization Management*, 32(4): 465-499.

The award will be presented at the Group & Organization Management Editorial Board Meeting, AOM Meeting, 1-3pm, 10 August 2008. Donald L. Ferrin, Ph.D., Associate Professor, Lee Kong Chian School of Business, Singapore Management U. (**dferrin@smu.edu.sg**)

http://www.business.smu.edu.sg/faculty/organisational_behavior/donferrin

Lindred Greer....

is now an Assistant Professor at the University of Amsterdam. She won the Outstanding Paper Award Winner of the Literati Network Awards for Excellence 2008 for the best paper published in the International Journal of Conflict Management in 2007.

Rispens, S., Greer, L.L., & Jehn, K.A. (2007). It could be worse: A study on the alleviating role of trust and interdependence in intragroup conflict. *International Journal of Conflict Management*, 18(4), 325-344.

Darryl Cloud

a CMD member (employed at Concrete Sealants Inc) studying for his doctorate was inducted into Delta Mu Delta this spring in recognition of scholastic achievement in post graduate studies at Northcentral U.

Roy J. Lewicki

was named the Irving Abramowitz Memorial Professor of Business Ethics and Organizational Behavior at the Fisher College of Business, The Ohio State University.

Email: Lewicki_1@cob.osu.edu>

Xiaoping Chen

has been appointed the Associate Editor of *Organizational Behavior and Human Decision Processes* starting July 1, 2008.

Xiao-Ping Chen, Ph.D., Professor of Management and McCabe Fellow
Department of Management and Organization, Michael G. Foster School of Business
University of Washington, Seattle, WA 98195, Tel: (206) 543-2265, **Email:**
xpchen@u.washington.edu

Claudine SchWeber

commends the Fulbright Senior Specialists Program which includes conflict management (<http://www.cies.org/specialists/>) where she has been a reviewer. Claudine is the Principal investigator, Sloan Foundation Grant, Academic Continuity and Emergency management (deals with org resilience in times of disaster, such as Katrina) and a Mediator for the District of Columbia US Attorney's Office.

Claudine SchWeber, Ph.D., Professor, Doctor of Management Program
University of Maryland University College

Please keep the Newsletter informed about your activities

Email Charlotte with any Events, Calls, achievements, books etc.

Charlotte.rayner@port.ac.uk

Thanks to everyone who has contributed to this issue.